

COMPANY PRESENTATION





Who we are

Geniki Taxydromiki

- One of the leaders in courier services in Greece.
- Was founded in 1994 and holds the No. 99-149 Postal Services General License issued by The Hellenic Telecommunications and Post Commission (EETT) and has ISO 9001 + ISO 27001 certification. ISO 14001 in progress for final certification
- Operates a network of more than 370 offices in Greece and has wholly-owned subsidiaries in Cyprus, Bulgaria, Romania, Albania and North Macedonia
- Employs directly and indirectly approximately 4.000 people

2021

Financial Results (in mil. €)

95,8

Annual Turnover

12,3

Gross Profit

2020

Financial Results (in mil. €)

83,5

Annual Turnover

10,1

Gross Profit

2019

Financial Results (in mil. €)

66,5

Annual Turnover

8,1

Gross Profit



Who we are

Our principles



We are a purely Greek company offering courier services B2B and B2C, operating our own network throughout Greece.



We are constantly upgrading the quality of our services by adopting modern innovative solutions.



We only promise what we can do and do what we promise. We create no false expectations.



Who we are

GT Group Members



Geniki Taxydromiki SA
Greece



Geniki Taxydromiki LTD
Cyprus



Geniki Taxydromiki LTD
Bulgaria



Geniki Taxydromiki ALB sh.p.k
Albania



Geniki Taxydromiki SRL
Romania



Geniki Taxydromiki SM DOO
North Macedonia



Ebloko.gr SA



Ebloko.gr SA



Infrastructure



In Greece

Athens: Headquarters and main hub (30.000 sq.m.)

Thessaloniki: Offices and North Greece hub (3.000 sq.m.)

6 regional hubs (with a total area of 4.000 sq.m.)

Network of more than **350 offices**

Expansion of +70 **Pick Up** and **Drop off Points** in 2022



In Cyprus

Nicosia: Headquarters

Larnaca: Main hub

Network of **5 offices** (Larnaca, Limassol, Nicosia, Paphos, Paralimni)

Infrastructure



In Bulgaria

Sandanski: Headquarters & HUB

Network of **10 offices**
(Sofia, Sandanski, Petrich, Blagoevgrad, Plovdiv, Varna, Stara Zagora, Ruse, Haskovo, Burgas)

Logistics Center in Petrich



In Romania

Bucharest: Headquarters & HUB



In North Macedonia

Skopje : Headquarters & HUB

Office in Gevgelija



In Albania

Tirana: Headquarters & HUB



On a daily basis

We distribute over **120.000 shipments daily** with a total weight exceeding 172 tons.

Our fleet consists of approximately 70 trucks, 750 vans, and 550 motorcycles.

More specifically



About **6 K** shipments per day are sent by one time shippers.



About **114 K** shipments per day are sent by corporate clients.



At least **48% of the total** shipments, meaning **>55 K shipments per day**, are delivered on «Cash On Delivery» (daily turnover exceeds 2,8 million €).



What we offer



Fast & On Time deliveries

- Prompt Deliveries in Greece, Cyprus, Bulgaria, Romania, Albania and North Macedonia.
 - Full territorial coverage.
 - Special priority deliveries within specified time slots.
 - Saturday deliveries.
-



Real-Time fully integrated information system

Fully monitored real time Track & Trace, using portable devices. Secure storing and handling of personal/private data and real-time information access to legal users.



Reliable Transport: We ensure the safety of every delivery

Deliveries in Greece and abroad are insured by default -at no extra cost- for a sum of up to 70,00€ for documents and up to 400,00€ for parcels. We offer the highest free-of-charge insurance available in the Greek market, simply because we are fully confident about the quality and reliability of our transport procedures.



What we offer



Door 2 Service Point

New delivery option that utilizes our network 350+ Service Locations in Greece as a PUDO /Out of Home alternative at highly competitive rates.



Cash On Delivery Service

We offer the most reliable Cash On Delivery service in Greece, Cyprus, Bulgaria, and Romania.



We deposit collections at the client's bank account in

3-4 days from delivery date throughout Greece, Cyprus, Bulgaria, and Romania.

A fully-detailed report is sent to the client by e-mail upon transfer of funds to the bank.

All network locations/offices are equipped with POS terminals allowing payment of COD via credit cards



Additional Services of high added value

Returns, Special projects (i.e., return of signed documents/applications), C.O.D. by Cheque.



What we offer



Packaging solutions for your shipments

We offer a broad range of exclusive packaging solutions and materials in order to pack your parcels safely and securely.



Low Cost Deliveries in Cyprus by Ship

We provide a service offering special low transport rates to Cyprus without minimum weight or number of parcels limit. This service is particularly suitable for companies in the e-commerce sector. Departing from the ports of Piraeus and Thessaloniki



Controlled Temperature Transport and Handling of Pharmaceuticals

Specially designed ISOBOX packaging solution for the transportation and delivery of temperature sensitive pharmaceuticals. Packaging ensures delivery at stable temperatures for up to 48 hours.



Shipping Handling System



Create your shipment

By using our user friendly "Customer Online" application.



Prepare your shipment

We offer the ability to easily prepare, check, and print your own tracking labels.



Secure your shipment

Choose the right packaging solution for your needs from the broad range of Geniki Taxydromiki special packaging solutions.



Save and Process your data

Our IT applications enable you to save, process, and create special reports according to your own needs.



Shipping Handling System



Track & Trace each shipment

Real-time tracking and traceability of your shipments and visibility at each checkpoint, from pick-up to delivery.



Extract the tracking details of your shipments

You can constantly update your database regarding the actual status of your shipments.



Share Data

You can share and update delivery information with the recipient through your own website.



Custom-made reports

Custom-made reports can be created upon your request so that they can be integrated in your IT system to suit your particular requirements.



Our Strength: Our people



Our **Sales Team** focuses on your needs and suggests the best possible solution to fulfill your company's requirements.



Our **Customer Support** handles all your queries and requests, making sure that all your requirements are met and all your questions are answered immediately.



Our **IT Team** will support you in using our specialized applications and in integrating your IT system with ours safely and reliably.



Our **Operations Team** is closely monitoring your shipments throughout the whole transport process.



We are a Greek company staffed with some of the **most experienced professionals in the business** who treat every shipment as a special and unique project.



The 1st Free Online service, offering combined shipment of multiple purchases. In gteshops.com the consumers have the opportunity of combining multiple goods from different online businesses in one (1) combined shipment with one (1) shipping fee thus saving both time and money.

This service is provided FREE OF CHARGE to existing business clients of Geniki Taxydromiki SA whether they already operate an e-shop. Geniki Taxydromiki SA has developed a service to promote, communicate and combine shipping, connecting e-retailers and businesses with the consumer via digital logistics and the support of Geniki Taxydromiki's distribution and delivery network.

Our Clients



And this why a plethora of leading companies trust Geniki Taxydromiki SA



Thank You

